THIS DOCUMENT AND THE ACCOMPANYING FORM OF PROXY ARE IMPORTANT AND REQUIRE YOUR IMMEDIATE ATTENTION. If you are in any doubt as to what action to take, you should immediately seek personal financial advice from your stockbroker, bank manager, solicitor, accountant or any other independent professional advisor authorised under the Financial Services and Markets Act 2000 if you are resident in the United Kingdom or, if not, from another appropriately authorised independent financial advisor.

If you have sold or transferred all your ordinary shares in Robert Walters plc ("**Robert Walters**" or "**the Company**"), please forward this document immediately, together with the accompanying proxy form, to your stockbroker, bank or other agent through whom the sale or transfer was effected for onward transmission to the purchaser or transferee. However, such documents should not be forwarded or transmitted in or into any jurisdiction in which such act would constitute a violation of the relevant laws in such jurisdiction. If you sell or transfer or have sold or transferred only part of your holding of ordinary shares you should retain this document and consult your stockbroker, bank or other agent through whom the sale or transfer was effected as to the action you should take.



Notice of 2017 Annual General Meeting

This document should be read in conjunction with the Annual Report and Accounts of the Company for the year ended 31 December 2016 which you will also have received.

Notice of the Annual General Meeting of the Company to be held at 10.30am on Thursday, 25 May 2017 at 11 Slingsby Place, St. Martin's Courtyard, London WC2E 9AB, is set out at the end of this document. The relevant proxy form for use at the Annual General Meeting is enclosed. It should be completed and returned as soon as possible to Robert Walters' registrar, Capita Asset Services, PXS 1, 34 Beckenham Road, Beckenham, BR3 4ZF. To be valid, a completed proxy form must be received by the registrar no later than 48 hours before the Annual General Meeting. Completion and return of a proxy form will not prevent you from attending and voting in person should you wish to do so.



11 Slingsby Place St. Martin's Courtyard London WC2E 9AB T +44 (0)20 7379 3333 F +44 (0)20 7509 8714 E info@robertwalters.com www.robertwalters.com

19 April 2017

To the ordinary shareholders of Robert Walters plc

INTRODUCTION

I am writing to you to explain the resolutions which will be proposed at the Company's 2017 Annual General Meeting. Notice of the Annual General Meeting convened for Thursday, 25 May 2017 is attached at the end of this document.

The Board is of the view that, in order to encourage a more efficient dialogue with shareholders at the Annual General Meeting, shareholders should be able to let the Directors know in advance of any questions they would like to raise so as to permit the Directors to give shareholders more considered and useful answers. Accordingly, this letter also explains the method by which questions can be asked in advance of the meeting.

The Board believes that it continues to be in the best interests of the Company and its shareholders that the Company be in a position to return surplus funds to shareholders should they decide to do so. Having reviewed the alternative methods of returning value to shareholders, the Directors believe that the buying back by the Company of its ordinary shares in the market continues to be an effective way. Accordingly, the Directors are seeking the approval of shareholders to renew the authority for the Company to purchase up to 7,447,165 of its own ordinary shares in the market, equivalent to 10 per cent of the Company's ordinary share capital (excluding treasury shares).

ANNUAL REPORT AND ACCOUNTS

The Company announced its results for the year ended 31 December 2016 on 15 March 2017. The Annual Report and Accounts which you will also have received contains a statement from myself, a statement from the Chief Executive, Robert Walters and a financial review from the Chief Financial Officer, Alan Bannatyne. The Annual Report and Accounts also contain the Group's financial statements for the year ended 31 December 2016 and reports from the Directors and the Company's Auditor, Deloitte LLP.

Shareholder approval is now required to be sought for the Directors' Remuneration Report (other than the part containing the Directors' Remuneration Policy) for the year ended 31 December 2016 at the forthcoming Annual General Meeting. This report is contained at pages 39 to 51 (inclusive) of the Annual Report and Accounts. Shareholder approval is also now required to be sought for the Directors' Remuneration Policy, which starts on page 52 of the Annual Report and Accounts as the policy, which was last approved at the 2014 Annual General Meeting, must be approved by shareholders at least every three years. This is a binding policy and Directors' remuneration must be consistent with it.

As referred to in the Annual Report and Accounts, the Directors propose to recommend the payment of a final dividend of 6.2p per ordinary share to be paid on Friday, 9 June 2017 to the ordinary shareholders that are listed on the members' register on Friday, 19 May 2017.



ANNUAL GENERAL MEETING

At the end of this letter is the notice convening the Annual General Meeting. The meeting, which is to be held at 10.30am on Thursday, 25 May 2017 at 11 Slingsby Place, St. Martin's Courtyard, London WC2E 9AB will comprise both ordinary and special business.

Ordinary Business

The first part of the meeting will consider the following matters that comprise the ordinary business of the meeting and which will be proposed as ordinary resolutions:

 Approval of the Accounts of the Company for the year ended 31 December 2016 and the reports of the Directors and Auditor thereon (resolution 1)

The Directors of the Company must present the Accounts to the Annual General Meeting.

• Approval of the Directors' Remuneration Report for the year ended 31 December 2016 (other than the part containing the Directors' Remuneration Policy) (resolution 2)

The Companies Act 2006 (the "2006 Act") requires the Company to seek shareholder approval of the Directors' Remuneration Report for the year ended 31 December 2016 (other than the part containing the Directors' Remuneration Policy). You can find the Report on pages 39 to 51 of the Annual Report and Accounts which is available on the Company's website www.robertwalters.com. In accordance with the 2006 Act, this is an advisory vote and the director entitlement to receive remuneration is not conditional on it.

Approval of the Directors' Remuneration Policy (resolution 3)

The 2006 Act requires the Company to seek shareholder approval of the Directors' Remuneration Policy section of the Directors' Remuneration Report for the year ended 31 December 2016. This is set out on page 52 of the Annual Report and Accounts. Resolution 3 is a binding vote. If approved by shareholders, the Directors' Remuneration Policy will take effect immediately after the end of the Annual General Meeting and will apply until replaced by a new or amended policy.

• Approval of a final dividend of 6.2p per ordinary share for the year ended 31 December 2016 payable to shareholders on Friday, 9 June 2017 who were on the register on Friday, 19 May 2017 (resolution 4)

A final dividend can only be paid after the shareholders at a general meeting have approved it. A final dividend of 6.2p per ordinary share is recommended by the Directors for payment to shareholders who are on the register at the close of business on Friday, 19 May 2017. If approved, the date of payment of the final dividend will be Friday, 9 June 2017.

Re-election of Leslie Van de Walle as a Director of the Company (resolution 5)

Leslie Van de Walle, who was appointed as a Non-executive Director and Chairman of the Board in October 2012, retires in accordance with the current Articles of Association of the Company (the "Current Articles") and is offering himself for re-election by the shareholders. His biography is on page 62 of the Annual Report and Accounts and appears on the Company's website at www.robertwalters.com.

Re-election of Giles Daubeney as a Director of the Company (resolution 6)

Giles Daubeney, who was appointed as Chief Operating Officer and as an Executive Director in June 2000, retires in accordance with the Current Articles and is offering himself for re-election by the shareholders. Giles was promoted to Deputy CEO in January 2016. His biography is on page 62 of the Annual Report and Accounts and appears on the Company's website at www.robertwalters.com.

Re-election of Robert Walters as a Director of the Company (resolution 7)

Robert Walters, who was appointed as Chief Executive Officer and as an Executive Director in June 2000, retires in accordance with the Current Articles and is offering himself for re-election by the shareholders. Robert is also a member of the Nominations Committee. His biography is on page 62 of the Annual Report and Accounts and appears on the Company's website at www.robertwalters.com.

Re-election of Alan Bannatyne as a Director of the Company (resolution 8)

Alan Bannatyne, who was appointed as Chief Financial Officer and as an Executive Director in March 2007, retires and is offering himself for re-election by the shareholders. Although Alan is not required by the UK Corporate Governance Code to retire at this year's Annual General Meeting, Alan is offering himself for re-election as a matter of corporate governance in order that all the Directors are subject to annual re-election. His biography is on page 62 of the Annual Report and Accounts and appears on the Company's website at www.robertwalters.com.



• Re-election of Carol Hui as a Director of the Company (resolution 9)

Carol Hui, who was appointed as a Non-executive Director in January 2012, retires and is offering herself for re-election by the shareholders. Although Carol is not required by the UK Corporate Governance Code to retire at this year's Annual General Meeting, Carol is offering herself for re-election as a matter of corporate governance in order that all the Directors are subject to annual re-election. Carol is a member of the Audit, Nominations and Remuneration Committees. Her biography is on page 62 of the Annual Report and Accounts and appears on the Company's website at www.robertwalters.com.

Re-election of Tanith Dodge as a Director of the Company (resolution 10)

Tanith Dodge, who was appointed as a Non-executive Director in February 2017, retires in accordance with the UK Corporate Governance Code and is offering herself for re-election by the shareholders. Tanith is a member of the Audit, Nominations and Renumeration Committees. Her biography is on page 62 of the Annual Report and Accounts and appears on the Company's website at www.robertwalters.com.

Re-election of Brian McArthur-Muscroft as a Director of the Company (resolution 11)

Brian McArthur-Muscroft, who was appointed as a Non-executive Director in May 2013, retires and is offering himself for re-election by the shareholders. Although Brian is not required by the UK Corporate Governance Code to retire at this year's Annual General Meeting, Brian is offering himself for re-election as a matter of corporate governance in order that all the Directors are subject to annual re-election. Brian is a member of the Audit, Nominations and Remuneration Committees. His biography is on page 62 of the Annual Report and Accounts and appears on the Company's website at www.robertwalters.com.

Retirement of Andrew Kemp as a Director of the Company

Andrew Kemp, who was appointed as a Non-executive Director in November 2007, retires and is not offering himself for re-election by the shareholders.

Having considered the performance of and contribution made by each of the Directors standing for re-election, the Board remains satisfied that the performance of each of the relevant Directors continues to demonstrate commitment to the role and be effective and as such recommends their re-election.

Re-appointment of Deloitte LLP as Auditor of the Company to hold office until the next general meeting at which accounts are laid before the Company (resolution 12)

We have reviewed the provision of external audit services and because we have been satisfied with the quality and cost of the work undertaken by Deloitte LLP, we have not considered it necessary to competitively tender the appointment.

Authorisation of the Directors to fix the Auditor's remuneration (resolution 13)

The remuneration of the Company's Auditor must be fixed by the Company in general meeting or other such manner as the shareholders may determine in general meeting. This resolution authorises the Directors to approve the terms of engagement of and determine the remuneration of the Auditor.

Special Business

The second part of the meeting will be held to consider the following special business, which will be proposed as to resolution 14 as an ordinary resolution and, as to resolutions 15 to 17, as special resolutions:

Authority to allot relevant securities in the Company (resolution 14)

On 9 June 2016, the Directors were given authority, under section 551 of the 2006 Act, to allot up to 25,807,498 ordinary shares representing one third of the ordinary shares then in issue (excluding treasury shares) until the earlier of the conclusion of the 2017 Annual General Meeting and 30 June 2017. The Directors recommend, by resolution 14, that a new authority under section 551 of the Companies Act 2006 be granted which will expire on the earlier of the conclusion of the 2018 Annual General Meeting and 30 June 2018.

If resolution 14 is approved by shareholders, the Directors will have authority to allot up to 24,823,883 ordinary shares representing one third of the ordinary shares currently in issue (excluding treasury shares) as at 19 April 2017 (being the latest practicable date prior to the publication of this notice). The Company currently has 4,074,000 treasury shares in issue which represents 5.19 per cent of the total share capital in issue (excluding treasury shares) as at 19 April 2017, being the last practicable date prior to the publication of this document.



The Directors have no present intention of exercising the authority except in connection with the issue of ordinary shares under the Robert Walters Executive Share Option Plan 2016, which was approved by shareholders at the 2016 Annual General Meeting. The Directors intend to renew this authority annually.

• Dis-application of statutory pre-emption rights (resolution 15)

On 9 June 2016, the Directors were also given authority, under section 561 of the 2006 Act, until the earlier of the conclusion of the 2017 Annual General Meeting and 30 June 2017, to allot equity securities for cash, other than to existing shareholders in proportion to their holdings, up to an aggregate nominal amount of £774,225 (3,871,225 ordinary shares) being equal to 5 per cent of the then current issued ordinary share capital. The Directors recommend, by resolution 15, that a new authority under section 561 of the 2006 Act be granted which will expire on the earlier of the conclusion of the 2018 Annual General Meeting and 30 June 2018. Resolution 15 will be proposed as a special resolution.

If resolution 15 is approved by shareholders, the Directors will be authorised to allot equity securities for cash, other than to existing shareholders in proportion to their holdings, up to an aggregate nominal amount of £744,716 (3,723,582 ordinary shares) being equal to approximately 5 per cent of the current issued ordinary share capital (excluding treasury shares) as at 19 April 2017 (being the latest practicable date prior to the publication of this notice) until the earlier of the conclusion of the 2018 Annual General Meeting and 30 June 2018. The Directors intend to renew this authority annually.

The requirements to allot equity securities for cash to existing shareholders in proportion to their holdings will also apply to the sale by the Company of any shares it holds as treasury shares. These requirements may be similarly disapplied by shareholders. The authority sought, and limits set, by resolution 15 will also apply to a sale of treasury shares.

Authority to make market purchases of ordinary shares (resolution 16)

The Directors recommend, by resolution 16, that the Company be authorised, for the purposes of section 701 of the 2006 Act and in substitution for any existing authority for the Company, to make market purchases of ordinary shares. The existing authority is due to expire at the conclusion of the Annual General Meeting and it is proposed that the Company be authorised to continue to make market purchases up to an aggregate of approximately 10 per cent of the Company's issued ordinary share capital (excluding treasury shares) as further described below.

The Directors will continue to exercise this power only when, in the light of market conditions prevailing at the time, they believe that the effect of such purchases will be to increase earnings per share and will be likely to promote the success of the Company for the benefit of its members as a whole. Other investment opportunities, appropriate gearing levels and the overall position of the Company will be taken into account when exercising this authority. The Company may hold in treasury any of its own shares that it purchases pursuant to the 2006 Act and the authority conferred by this resolution. This gives the Company the ability to reissue treasury shares quickly and cost-effectively and provides the Company with greater flexibility in the management of its capital base. It also gives the Company the opportunity to satisfy employee share scheme awards with treasury shares.

The proposed authority would be limited to purchases of up to 7,447,165 ordinary shares which is equal to approximately 10 per cent of the Company's issued ordinary share capital (excluding treasury shares) as at 19 April 2017 (being the latest practicable date prior to publication of this notice). The minimum price per share to be paid on any purchase would not be less than 20p, being the nominal value of each ordinary share, and the maximum price would be no more than the higher of (a) 105 per cent of the average of the middle market quotation for an ordinary share (as derived from the Daily Official List of the London Stock Exchange) for the five business days immediately preceding the day on which the ordinary shares are contracted to be purchased and (b) the higher of the price of the last independent trade and the highest current independent bid for an ordinary share on the trading venue where the purchase is carried out, in both cases exclusive of expenses payable by the Company. Save to the extent purchased pursuant to the 2006 Act, any shares purchased in this way will be cancelled and the number of shares in issue will be reduced accordingly.

As at 19 April 2017 (being the latest practicable date prior to the publication of this notice), there were outstanding options granted under all share option schemes operated by the Company over 5,893,684 shares, which, if exercised or vested (as applicable) would represent 7.33 per cent of the issued ordinary share capital of the Company (excluding any shares held in treasury). If the proposed authority were exercised in full, that percentage would decrease to 7.19 per cent.



Resolution 16 will be proposed as a special resolution to provide the Company with the necessary authority. If given, this authority will expire on the earlier of the conclusion of the 2018 Annual General Meeting and 30 June 2018.

Authority to hold general meetings (other than Annual General Meetings on 14 clear days' notice) (resolution 17)

On 9 June 2016, the Company was given the ability to call general meetings (other than an Annual General Meeting) on 14 clear days' notice until the 2017 Annual General Meeting. This resolution was required to reflect the changes made to the 2006 Act by the Companies (Shareholders' Rights) Regulations 2009 (the "Shareholders' Rights Regulations"). The Shareholders' Rights Regulations increased the notice period for general meetings of the Company to 21 days unless shareholders approve a shorter period, which cannot however be less than 14 clear days.

If resolution 17 is approved by shareholders, the Company will be able to call general meetings (other than an Annual General Meeting) on 14 clear days' notice. The Company undertakes to meet the requirements for electronic voting under the Shareholders' Rights Regulations before calling a general meeting on 14 clear days' notice. If given, the approval will be effective until the Company's next Annual General Meeting, when it is intended that a similar resolution will be proposed. The Directors intend that this short notice period would not be used as a matter of routine for such meetings but only where the flexibility is merited by the business of the meeting and is thought to be to the advantage of shareholders as a whole.

QUESTIONS IN ADVANCE

The Board wishes to offer shareholders the opportunity to submit questions in advance of the Annual General Meeting. If you wish to put a question at the Annual General Meeting, you can send your questions in writing to Alan Bannatyne at Robert Walters plc, 11 Slingsby Place, St. Martin's Courtyard, London WC2E 9AB. At the Annual General Meeting, I will address the issues which, on the basis of the questions submitted, appear to be of most interest to shareholders generally. I wish to stress, however, that submitting a question now will not preclude you, if you attend the meeting, from asking that question, or any other question.

ACTION TO BE TAKEN

Shareholders will find enclosed with this letter a proxy form for their use in respect of all resolutions to be proposed at the Annual General Meeting. Whether or not you intend to attend the meeting, you are asked to complete and return the proxy form as soon as possible and in any event to be received no later than 48 hours before the Annual General Meeting. Completion and return of a proxy form will not prevent you from attending the meeting and voting in person if you so wish.

RECOMMENDATION

The Board believes that all the resolutions at the Annual General Meeting are in the best interests of the Company and its shareholders as a whole. Accordingly, your Directors recommend that you vote in favour of all resolutions. The Directors intend to vote in favour of all the resolutions in respect of their own shareholdings, amounting to 4,879,239 ordinary shares representing approximately 6.55 per cent of the issued ordinary share capital (excluding treasury shares).

Yours sincerely

Leslie Van de Walle Chairman



ROBERT WALTERS PLC

Notice is hereby given that the 2017 Annual General Meeting of Robert Walters plc will be held at 11 Slingsby Place, St. Martin's Courtyard, London WC2E 9AB at 10.30am on Thursday, 25 May 2017 to consider and, if thought fit, pass the following resolutions of which resolutions 1 to 13 will be proposed as ordinary resolutions and 14 to 17 will be proposed as special resolutions:

Ordinary Business

- 1. To receive and adopt the Accounts of the Company for the year ended 31 December 2016 and the reports of the Directors and Auditor thereon.
- 2. To approve the Directors' Remuneration Report for the year ended 31 December 2016 (other than the part containing the Directors' Remuneration Policy).
- 3. To approve the Directors' Remuneration Policy set out on page 52 of the Annual Report and Accounts.
- 4. To declare a final dividend of 6.2p per ordinary share for the year ended 31 December 2016 payable to shareholders on Friday 9 June 2017 who were on the register on Friday 19 May 2017.
- 5. To re-elect Leslie Van de Walle as a Director of the Company.
- 6. To re-elect Giles Daubeney as a Director of the Company.
- 7. To re-elect Robert Walters as a Director of the Company.
- 8. To re-elect Alan Bannatyne as a Director of the Company.
- 9. To re-elect Carol Hui as a Director of the Company.
- 10. To re-elect Tanith Dodge as a Director of the Company.
- 11. To re-elect Brian McArthur-Muscroft as a Director of the Company.
- 12. To re-appoint Deloitte LLP as Auditor of the Company to hold office until the next general meeting at which accounts are laid before the Company.
- 13. To authorise the Directors to fix the Auditor's remuneration.

Special Business

- 14. That the Directors of the Company (the "Directors") be and are hereby generally and unconditionally authorised pursuant to section 551 of the Companies Act 2006 to exercise all powers of the Company to allot any shares in the Company and to grant rights to subscribe for or convert any security into shares in the Company up to an aggregate maximum nominal amount of £4,964,777 provided that this authority shall expire (unless renewed, varied or revoked by the Company in general meeting) on the earlier of the conclusion of the next Annual General Meeting of the Company to be held in 2018 and 30 June 2018 save that the Company shall be entitled to make, prior to the expiry of such authority, any offer or agreement which would or might require shares to be allotted or rights to subscribe for or convert any security into shares to be granted after the expiry of such authority and the Directors may allot shares or grant rights to subscribe for or convert securities into shares in pursuance of such offer or agreement as if the authority conferred hereby had not expired. The authority granted by this resolution shall replace all existing authorities to allot any shares in the Company and to grant rights to subscribe for or convert any security into shares in the Company previously granted to the Directors pursuant to section 551 of the Companies Act 2006 (save to the extent that the same are exercisable pursuant to section 551(7) of the Companies Act 2006 by reason of any offer or agreement made prior to the date of this resolution which would or might require shares to be allotted or rights to be granted on or after that date).
- 15. That the Directors be and are hereby generally and unconditionally empowered pursuant to section 571(1) of the Companies Act 2006 (a) subject to the passing of Resolution 14 set out in the notice of Annual General Meeting of the Company convened for 25 May 2017, to allot equity securities (as defined in section 560 of the Companies Act 2006) for cash pursuant to the authority conferred by Resolution 14; and (b) to allot equity securities as defined in section 560(3) of the Companies Act 2006 by way of a sale of treasury shares for cash, in either case as if section 561 of the Companies Act 2006 did not apply to such allotment, provided that this power shall be limited to:



- 15.1 The allotment of equity securities in connection with an offer or issue of equity securities to or in favour of:
 (a) holders of shares in proportion (as nearly as may be practicable) to their existing holdings; and (b) holders of other equity securities if this is required by the rights of those securities or, if the Directors consider it necessary, as permitted by the rights of those securities, but subject to such exclusions or other arrangements as the Directors may deem necessary or expedient in relation to fractional entitlements, treasury shares, record dates, shares represented by depository receipts, legal or practical problems arising under the laws of any territory or the requirements of any relevant regulatory body or any stock exchange or any other matter; and
- 15.2 The allotment (otherwise than pursuant to paragraph 15.1) of equity securities pursuant to the authority granted under Resolution 14 and/or by virtue of section 560(3) of the Companies Act 2006, up to an aggregate maximum nominal amount of £744,716.

This power shall (unless renewed, varied or revoked by the Company in general meeting) expire on the earlier of the conclusion of the next Annual General Meeting of the Company to be held in 2018 and 30 June 2018 save that the Company may before such expiry make an offer or agreement which would or might require equity securities to be allotted after such expiry and the Directors may allot equity securities in pursuance of such offer or agreement as if the power conferred hereby had not expired. All previous unutilised authorities conferred under section 571 of the Companies Act 2006 shall cease to have effect and shall be and are hereby revoked provided that such revocation shall not have retrospective effect.

- 16. That the Company be and is hereby authorised for the purpose of section 701 of the Companies Act 2006 to make market purchases (within the meaning of section 693(4) of the Companies Act 2006) of ordinary shares of 20p each in the capital of the Company ("ordinary shares"), on such terms and in such manner as the Directors may from time to time determine, provided that:
 - 16.1 The maximum number of ordinary shares hereby authorised to be purchased is 7,447,165 being such number of ordinary shares as represents 10 per cent of the current issued ordinary share capital of the Company (excluding treasury shares);
 - 16.2 The minimum price (exclusive of any expenses) which may be paid for any ordinary share shall be not less than 20p, being the nominal value of each ordinary share;
 - 16.3 The maximum price (exclusive of any expenses) which may be paid for any ordinary share shall be not more than the higher of:
 - 16.3.1 One hundred and five per cent of the average of the market value for an ordinary share as derived from the Daily Official List of the London Stock Exchange plc for the five business days immediately preceding the date on which the ordinary share is contracted to be purchased; and
 - 16.3.2 An amount equal to the higher of the price of the last independent trade and the highest current independent bid for an ordinary share on the trading venue where the purchase is carried out;
 - 16.4 Unless previously renewed, varied or revoked, this authority shall expire on the earlier of the conclusion of the next Annual General Meeting of the Company to be held in 2018 and 30 June 2018; and
 - 16.5 The Company may make a contract to purchase ordinary shares under this authority before its expiry which will or may be executed wholly or partly thereafter and may make a purchase of ordinary shares in pursuance of any such contract as if such authority had not expired.
- 17. That a general meeting of the Company other than an Annual General Meeting of the Company may be called on not less than 14 clear days' notice.

By order of the Board

Alan Bannatyne, Secretary

19 April 2017

Robert Walters plc Company number: 03956083

Registered office: 11 Slingsby Place St. Martin's Courtyard London WC2E 9AB



NOTES

THIS DOCUMENT IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION

- A shareholder entitled to attend and vote at the Annual General Meeting may appoint a proxy to attend, speak
 and vote instead of that shareholder. A proxy need not be a shareholder of the Company. A shareholder may
 appoint more than one proxy in relation to the meeting provided that each proxy is appointed to exercise the
 rights attached to a different share held by the appointing shareholder.
- 2. To be effective, any proxy form, and the original of any power of attorney or other authority under which the form of proxy is signed (or a duly certified copy of any such power or authority) must be completed and lodged no later than 48 hours before the meeting, being no later than 10.30am on Tuesday 23 May 2017 through any one of the following methods:
 - i) by post, courier or (during normal business hours only) by hand to the Company's registrar at: Capita Asset Services, PXS 1, 34 Beckenham Road, Beckenham, BR3 4ZF;
 - ii) electronically through the website of the Company's registrar at www.capitashareportal.com; or
 - iii) in the case of shares held through CREST, via the CREST system (see note 7 below).
- 3. In the case of a corporation, the form of proxy must be executed under its common seal or under the hand of any officer or attorney duly authorised.
- 4. You can only appoint a proxy using the procedures set out in these notes and the notes to the form of proxy.
- 5. Completion and return of the relevant proxy form enclosed herewith will not prevent a shareholder from attending and voting in person. If you have appointed a proxy and attend the meeting in person, your proxy appointment will automatically be terminated.
- 6. A vote withheld is not a vote in law, which means that the vote will not be counted in the calculation of votes for or against the resolution. If no voting indication is given, your proxy will vote or abstain from voting at his/her discretion. Your proxy will vote (or abstain from voting) as he/she thinks fit in relation to any other matter which is put before the meeting.
- 7. CREST members who wish to appoint a proxy or proxies through the CREST electronic proxy appointment service may do so for the Annual General Meeting and any adjournment(s) of the meeting by using the procedures described in the CREST Manual. CREST personal members or other CREST sponsored members, and those CREST members who have appointed a voting service provider(s), should refer to their CREST sponsor or voting service provider(s), who will be able to take the appropriate action on their behalf.

In order for a proxy appointment or instruction made using the CREST service to be valid, the appropriate CREST message (a "CREST Proxy Instruction") must be properly authenticated in accordance with Euroclear UK & Ireland Limited's specifications and must contain the information required for such instructions, as described in the CREST Manual. The message, regardless of whether it constitutes the appointment of a proxy or an amendment to the instruction given to a previously appointed proxy must, in order to be valid, be transmitted so as to be received by the Company's agent (ID RA10) no later than 48 hours before the meeting. For this purpose, the time of receipt will be taken to be the time (as determined by the timestamp applied to the message by the CREST Applications Host) from which the Company's agent is able to retrieve the message by enquiry to CREST in the manner prescribed by CREST. After this time any change of instructions to proxies appointed through CREST should be communicated to the appointee through other means.

CREST members and, where applicable, their CREST sponsors or voting service provider(s) should note that Euroclear UK & Ireland Limited does not make available special procedures in CREST for any particular messages. Normal system timings and limitations will therefore apply in relation to the input of CREST Proxy Instructions. It is the responsibility of the CREST member concerned to take (or, if the CREST member is a CREST personal member or sponsored member or has appointed a voting service provider(s), to procure that his CREST sponsor or voting service provider(s) take(s)) such action as shall be necessary to ensure that a message is transmitted by means of the CREST system by any particular time. In this connection, CREST members and, where applicable, their CREST sponsors or voting service provider(s) are referred, in particular, to those sections of the CREST Manual concerning practical limitations of the CREST system and timings.

The Company may treat as invalid a CREST Proxy Instruction in the circumstances set out in Regulation 35(5)(a) of the Uncertificated Securities Regulations 2001.



- 8. In the case of joint holders, where more than one of the joint holders purports to appoint a proxy, only the appointment submitted by the most senior holder will be accepted. Seniority is determined by the order in which the names of the joint holders appear in the Company's register of members in respect of the joint holding (the first-named being the most senior).
- 9. The Company, pursuant to Regulation 41 of the Uncertificated Securities Regulations 2001, specifies that, in order to attend and vote at the Annual General Meeting (and for the purposes of calculating how many votes a person entitled to vote may cast), a person must be entered on the register of shareholders by close of business on 23 May 2017. Changes to the register after this time will be disregarded in determining the rights of any person to attend or vote at the meeting.
- 10. A person to whom this notice is sent who is a person nominated under section 146 of the Companies Act 2006 to enjoy information rights ("a nominated person") may, under an agreement between him/her and the shareholder by whom he/ she was nominated, have a right to be appointed (or to have someone else appointed) as a proxy for the Annual General Meeting. If a nominated person has no such proxy appointment right or does not wish to exercise it, he/she may, under any such agreement, have a right to give instructions to the shareholder as to the exercise of voting rights.

The statements of the rights of members in relation to the appointment of proxies in this notice do not apply to a nominated person. The rights of members in relation to the appointment of proxies can only be exercised by registered members of the Company. Nominated persons are reminded that they should contact the registered holder of their shares (and not the Company) on matters relating to their investments in the Company.

Under section 319A of the Companies Act 2006, a member attending the meeting has the right to ask questions in relation to the business of the meeting. The Company must cause to be answered any such question relating to the business being dealt with at the meeting but no such answer need be given if (a) to do so would interfere unduly with the preparation for the meeting or involve the disclosure of confidential information, (b) the answer has already been given on a website in the form of an answer to a question, or (c) it is undesirable in the interests of the Company or the good order of the meeting that the question be answered. If a shareholder has a general query about the Annual General Meeting or wishes to give the Company prior notification of any question he wishes to ask at the Annual General Meeting, he/she should write to Alan Bannatyne at Robert Walters plc, 11 Slingsby Place, St. Martin's Courtyard, London WC2E 9AB.

- 11. Any corporation which is a member can appoint one or more corporate representatives who may exercise on its behalf all of its powers as a member provided that, if it is appointing more than one corporate representative, it does not do so in relation to the same shares. It is therefore no longer necessary to nominate a designated corporate representative.
- 12. Copies of the service agreements of the Executive Directors and the letters of appointment of the Non-executive Directors will be available for inspection at the Company's registered office during normal business hours on any week day (but not at weekends or on public holidays) up to and including the date of the Annual General Meeting and will also be available on the date of the Annual General Meeting at the place of the meeting for 15 minutes prior to the meeting until its conclusion.
- 13. As at 9am on 19 April 2017 (the latest practicable date prior to publication of this notice), the Company's issued share capital comprised 78,545,649 ordinary shares of 20p each. Each ordinary share carries the right to one vote at a general meeting of the Company. The Company holds 4,074,000 ordinary shares in treasury and therefore, the total number of voting rights in the Company as at 9am on 19 April 2017 is 74,471,649.
- 14. It is possible that, pursuant to requests made by members of the Company under section 527 of the Companies Act 2006, the Company may be required to publish on its website a statement setting out any matter relating to the audit of the Company's accounts (including the Auditor's report and the conduct of the audit) that are to be laid before the Annual General Meeting or any circumstance connected with an Auditor of the Company ceasing to hold office since the previous meeting at which annual accounts and reports were laid. The Company may not require the shareholders requesting any such website publication to pay its expenses in complying with Sections 527 or 528 (requirements as to website availability) of the Companies Act 2006. Where the Company is required to place a statement on a website under Section 527 of the Companies Act 2006, it must forward the statement to the Company's Auditor not later than the time when it makes the statement available on the website. The business which may be dealt with at the Annual General Meeting includes any statement that the Company has been required under section 527 of the Companies Act 2006 to publish on its website.



- 15. A copy of this notice and other information required by section 311A of the Companies Act 2006 can be found at www.robertwalters.com.
- 16. Except as provided above, members who have general queries about the Annual General Meeting should call our shareholder helpline on 0871 664 0300 (from within the UK calls cost 12p per minute plus network extras) or +44 371 664 0300 (from outside the UK). Lines are open 9am 5.30pm Mon-Fri; or write to the Company Secretary at the address of our registered office. You may not use any electronic address provided either in this notice of Annual General Meeting or any related documents (including the Chairman's letter and proxy form) to communicate with the Company for any purposes other than those expressly stated.

AUSTRALIA BELGIUM BRAZIL CANADA CHINA FRANCE GERMANY HONG KONG INDIA INDONESIA IRELAND JAPAN LUXEMBOURG MALAYSIA NETHERLANDS NEW ZEALAND PHILIPPINES PORTUGAL SINGAPORE SOUTH AFRICA SOUTH KOREA SPAIN SWITZERLAND TAIWAN THAILAND UAE UK **USA**

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